

(1)Quarter of the year

	Unit	2023					2024				
		1 Q	2Q	1H Actual	YoY Change	3Q	4Q	FY Actual	YoY Change	1 Q	YoY Change
<b>Profit and Loss</b>											
Sales revenue	Billion	204.3	238.9	443.2	+51.7	249.3	292.8	985.3	+124.9	252.4	+48.1
Business profit	Billion	13.0	12.6	25.6	-2.2	23.6	49.9	99.1	+29.0	24.9	+11.8
Business profit margin	%	6.4%	5.3%	5.8%	-1.3%	9.5%	17.1%	10.1%	+2.0%	9.8%	+3.4%
Operating profit	Billion	13.2	15.0	28.2	+1.2	24.2	48.0	100.4	+31.5	26.8	+13.5
Profit attributable to owners of parent	Billion	9.7	18.0	27.7	+4.4	16.9	22.7	67.2	+21.3	19.8	+10.1

Factor Analysis of Business Profit (YoY)											
Exchange rate difference	Billion	+3.9	+0.7	+4.5		+0.3	+0.3	+5.2		+2.5	
Raw material prices	Billion	-5.9	+0.7	-5.2		+4.7	+6.7	+6.2		+2.0	
Volume, Prices/ MIX, Special factor	Billion	+7.0	+4.3	+11.3		+5.6	+14.3	+31.2		-0.1	
Production costs	Billion	-3.1	-3.0	-6.1		-3.7	-0.7	-10.6		+0.4	
Fixed cost	Billion	-2.2	-1.1	-3.3		-0.4	-0.5	-4.2		+0.6	
YOHT	Billion	-1.1	-2.5	-3.6		-2.1	+1.2	-4.5		+1.5	
Y-TWS	Billion		-1.0	-1.0		-0.1	+2.9	+1.8		+3.8	
MB, Others	Billion	+0.8	+0.4	+1.3		+0.9	+1.7	+3.9		+1.1	
<b>Total</b>	<b>Billion</b>	<b>-0.7</b>	<b>-1.5</b>	<b>-2.2</b>		<b>+5.3</b>	<b>+26.0</b>	<b>+29.0</b>		<b>+11.8</b>	

Business Segment												
Tires	Sales revenue	Billion	146.5	145.4	291.9	+29.8	155.2	192.0	639.0	+40.5	146.3	-0.2
	Business profit	Billion	8.3	7.2	15.5	+1.2	18.3	38.8	72.6	+27.9	13.8	+5.5
	Business profit margin	%	5.7%	5.0%	5.3%	-0.1%	11.8%	20.2%	11.4%	+3.9%	9.4%	+3.7%
YOHT	Sales revenue	Billion	33.2	33.9	67.1	-12.0	31.5	33.5	132.1	-23.7	37.9	+4.7
	Business profit	Billion	4.2	4.2	8.4	-3.6	3.6	5.6	17.6	-4.5	5.8	+1.5
	Business profit margin	%	12.8%	12.3%	12.6%	-2.7%	11.3%	16.7%	13.3%	-0.9%	15.2%	+2.4%
Y-TWS	Sales revenue	Billion		30.5	+30.5	+30.5	36.8	36.5	103.7	+103.7	+42.6	+42.6
	Business profit	Billion		-1.0	-1.0	-1.0	-0.1	2.9	1.8	+1.8	+3.8	+3.8
	Business profit margin	%		-3.3%	-3.3%	-3.3%	-0.2%	8.0%	1.8%	+1.8%	8.9%	+8.9%
Tire total	Sales revenue	Billion	179.7	209.8	389.5	+48.2	223.5	261.9	874.9	+120.6	226.7	+47.1
	Business profit	Billion	12.6	10.4	23.0	-3.4	21.8	47.3	92.0	+25.2	23.4	+10.8
	Business profit margin	%	7.0%	5.0%	5.9%	-1.8%	9.7%	18.0%	10.5%	+1.7%	10.3%	+3.3%
MB	Sales revenue	Billion	22.5	26.5	49.0	+3.9	23.9	29.0	101.9	+5.6	23.8	+1.2
	Business profit	Billion	0.6	2.1	2.7	+1.7	1.6	2.8	7.2	+3.2	1.4	+0.7
	Business profit margin	%	2.8%	7.9%	5.6%	+3.3%	6.9%	9.6%	7.0%	+2.9%	5.8%	+2.9%

Geographical Segment (by Customer Location)												
Tires	Japan	Billion	49.2	44.3	93.5	+8.6	42.9	80.4	216.8	+17.9	46.4	-2.8
	North America	Billion	45.0	47.4	92.3	+7.9	55.8	51.7	199.8	+3.1	45.5	+0.5
	Asia	Billion	25.8	28.0	53.8	+1.8	29.7	32.3	115.8	+5.0	27.5	+1.7
	Other regions	Billion	26.6	25.7	52.2	+11.5	26.8	27.6	106.6	+14.5	26.9	+0.4
YOHT	Japan	Billion	0.1	0.1	0.1	+0.0	0.0	0.0	0.2	+0.0	0.1	+0.0
	North America	Billion	16.6	16.5	33.1	-9.2	16.0	15.7	64.7	-18.0	17.9	+1.3
	Asia	Billion	1.5	1.5	3.1	+0.5	1.6	1.8	6.6	+0.6	2.1	+0.6
	Other regions	Billion	15.0	15.9	30.9	-3.3	13.9	15.9	60.7	-6.3	17.8	+2.7
Y-TWS	Japan	Billion		0.0	0.0		0.0	0.1	0.1		0.1	
	North America	Billion		6.0	6.0		7.9	7.4	21.4		7.8	
	Asia	Billion		1.1	1.1		1.6	1.5	4.2		2.2	
	Other regions	Billion		23.3	23.3		27.2	27.5	78.0		32.5	
Tire total	Japan	Billion	49.3	44.4	93.7	+8.7	43.0	80.5	217.2	+18.0	46.5	-2.7
	North America	Billion	61.5	69.9	131.4	+4.7	79.7	74.8	285.9	+6.5	71.2	+9.7
	Asia	Billion	27.3	30.7	57.9	+3.4	33.0	35.6	126.5	+9.8	31.8	+4.5
	Other regions	Billion	41.6	64.9	106.4	+31.5	67.8	71.0	245.3	+86.2	77.2	+35.6
MB	Japan	Billion	11.7	14.9	26.5	+1.8	12.4	16.2	55.2	+3.3	11.8	+0.1
	North America	Billion	5.7	6.0	11.7	+1.0	6.0	5.4	23.0	-0.6	6.1	+0.4
	Asia	Billion	3.1	3.5	6.5	-1.1	2.7	4.7	14.0	-1.5	3.2	+0.1
	Other regions	Billion	2.1	2.2	4.3	+2.1	2.8	2.7	9.7	+4.4	2.7	+0.6
Other	Japan	Billion	1.6	1.8	3.4	-0.1	1.6	1.6	6.5	-0.3	1.4	-0.1
	North America	Billion	0.0	0.0	0.0	-0.1	0.0	0.0	0.1	-0.2	0.0	+0.0
	Asia	Billion	0.6	0.7	1.2	-0.3	0.4	0.4	2.0	-0.8	0.5	-0.1
	Other regions	Billion	-	-	-	-	-	-	-	-	-	-

Geographical Segment											
Japan	Billion	74.3	72.8	147.1		66.3	109.9	323.3		66.7	
North America	Billion	53.0	55.3	108.3		63.5	59.0	230.9		54.4	
Asia	Billion	30.6	33.2	63.8		35.2	38.6	137.6		34.2	
YOHT	Billion		33.9	33.9		31.5	33.5	98.9		37.9	
Y-TWS	Billion		30.5	30.5		36.8	36.5	103.7		42.6	
Other regions	Billion	46.4	13.2	59.5		16.1	15.3	90.9		16.7	

Capital expenditures	Billion	13.2	14.0	27.2		19.0	16.2	62.4		18.6	
Depreciation & Amortization	Billion	10.7	12.9	23.6		13.5	12.7	49.8		13.8	
R&D expenses	Billion	4.0	4.3	8.3		4.7	5.0	18.0		4.4	

\*The figures presented here are net of expenditures for and amortization of lease assets as of 2019.

\*Forecasts shown above are based on currently available information. Actual results may differ due to various factors in the future.

(2) Full year

	Unit	2022		2023		2024			
		Actual	YoY Change	Actual	YoY Change	1H Projection	YoY Change	FY Projection	YoY Change
<b>Profit and Loss</b>									
Sales revenue	Billion	860.5	+189.7	985.3	+124.9	500.0	+56.8	1,060.0	+74.7
Business profit	Billion	70.1	+7.9	99.1	+29.0	42.0	+16.4	115.0	+15.9
Business profit margin	%	8.1%	-1.2%	10.1%	+2.0%	8.4%	+2.6%	10.8%	+0.7%
Operating profit	Billion	68.9	-14.8	100.4	+31.5	43.0	+14.8	115.5	+15.1
Profit attributable to owners of parent	Billion	45.9	-19.6	67.2	+21.3	25.5	-2.2	74.5	+7.3

Factor Analysis of Business Profit (YoY)										
Exchange rate difference	Billion	+13.2		+5.2		+3.5		+1.7		
Raw material prices	Billion	-34.4		+6.2		+3.5		-1.2		
Volume, Prices/ MIX, Special factor	Billion	+32.4		+31.2		+0.1		+1.7		
Production costs	Billion	-4.1		-10.6		+1.7		+2.2		
Fixed cost	Billion	-4.9		-4.2		-2.1		-4.2		
YOHT	Billion	+7.4		-4.5		-0.3		+0.0		
Y-TWS	Billion			+1.8		+9.8		+15.0		
MB, Other	Billion	-1.7		+3.9		+0.3		+0.7		
<b>Total</b>	<b>Billion</b>	<b>+7.9</b>		<b>+29.0</b>		<b>+16.4</b>		<b>+15.9</b>		

Business Segment										
Tires	Sales revenue	Billion	598.5	+128.3	639.0	+40.5	299.0	+7.1	656.0	+17.0
	Business profit	Billion	44.7	+2.2	72.6	+27.9	22.2	+6.7	72.8	+0.2
	Business profit margin	%	7.5%	-1.6%	11.4%	+3.9%	7.4%	+2.1%	11.1%	-0.3%
YOHT	Sales revenue	Billion	155.8	+48.5	132.1	-23.7	67.0	-0.1	138.0	+5.9
	Business profit	Billion	22.1	+7.4	17.6	-4.5	8.1	-0.3	17.6	+0.0
	Business profit margin	%	14.2%	+0.5%	13.3%	-0.9%	12.1%	-0.5%	12.8%	-0.5%
Y-TWS	Sales revenue	Billion			103.7		79.0	+48.5	150.0	+46.3
	Business profit	Billion			1.8		8.8	+9.8	16.8	+15.0
	Business profit margin	%			1.8%		11.1%	+14.4%	11.2%	+9.4%
Tire total	Sales revenue	Billion	754.3		874.9	+120.6	445.0	+55.5	944.0	+69.1
	Business profit	Billion	66.8		92.0	+25.2	39.1	+16.1	107.2	+15.2
	Business profit margin	%	8.9%		10.5%	+1.7%	8.8%	+2.9%	11.4%	+0.8%
MB	Sales revenue	Billion	96.2	+11.8	101.9	+5.6	51.0	+2.0	107.0	+5.1
	Business profit	Billion	4.0	+0.2	7.2	+3.2	2.8	+0.1	7.7	+0.5
	Business profit margin	%	4.1%	-0.4%	7.0%	+2.9%	5.5%	-0.1%	7.2%	+0.2%

Geographical Segment (by Customer Location)										
Tires	Japan	Billion	199.0	+16.7	216.8	+17.9				
	North America	Billion	196.7	+67.4	199.8	+3.1				
	Asia	Billion	110.7	+28.7	115.8	+5.0				
	Other regions	Billion	92.1	+15.5	106.6	+14.5				
YOHT	Japan	Billion	0.2	+0.0	0.2	+0.0				
	North America	Billion	82.7	+28.6	64.7	-18.0				
	Asia	Billion	6.0	+0.3	6.6	+0.6				
	Other regions	Billion	66.9	+19.6	60.7	-6.3				
Y-TWS	Japan	Billion			0.1					
	North America	Billion			21.4					
	Asia	Billion			4.2					
	Other regions	Billion			78.0					
Tire total	Japan	Billion			217.2					
	North America	Billion			285.9					
	Asia	Billion			126.5					
	Other regions	Billion			245.3					
MB	Japan	Billion	51.8	+3.2	55.2	+3.3				
	North America	Billion	23.6	+7.4	23.0	-0.6				
	Asia	Billion	15.5	+0.8	14.0	-1.5				
	Other regions	Billion	5.3	+0.5	9.7	+4.4				
Other	Japan	Billion	6.8	+0.2	6.5	-0.3				
	North America	Billion	0.3	-0.0	0.1	-0.2				
	Asia	Billion	2.8	+0.8	2.0	-0.8				
	Other regions	Billion	—	—	—	—				

Capital expenditures	Billion	54.9		62.4				91.0	
Depreciation & Amortization	Billion	41.9		49.8				54.0	
R&D expenses	Billion	16.0		18.0					

\*The figures presented here are net of expenditures for and amortization of lease assets as of 2019.

\*From fiscal 2022, the results of YOHT are included in the tire business. YOHT's results are shown for reference.

\*From fiscal 2023, the results of YOHT and Y-TWS are included in the tire business. These results are shown for reference.

\*Forecasts shown above are based on currently available information. Actual results may differ due to various factors in the future.