## The Yokohama Rubber Group in Overview

91 years after its establishment, Yokohama Rubber is now a global company with net sales of ¥551.4 billion and a combined group workforce of 16,099.

#### Yokohama Rubber at a Glance (as of 31 March, 2008)

Company name: The Yokohama Rubber Co., Ltd.

Established: October 13, 1917

Head Office: 36-11, Shimbashi, 5-chome, Minato-ku

Tokyo 105-8685, Japan

Paid-in Capital: ¥38,900 million

Education Colors VEET 400 welling

Consolidated Net Sales: ¥551,400 million

Consolidated Workforce: 16,099

Number of Shareholders: 17,037

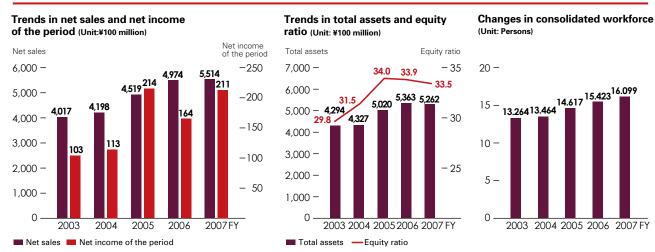
Number of Shares Issued and Outstanding: 342,598,162

Number of Consolidated Group Subsidiaries: 155

Number of Affiliates Accounted for by the Equity Method: 2

Listed Stock Exchanges: Tokyo, Osaka, Nagoya

### Net sales, Total Assets, and Number of Employees



#### **Economic dividends to stakeholders**

The economic dividends to stakeholders were estimated by grouping the revenues and expenses given in our financial statements according to stakeholder based on GRI recommendations and practice at other companies. Data on society and the environment were estimated independently by Yokohama Rubber. In FY2007, the economic dividend to business partners rose in tandem with growth in net sales compared with the previous fiscal year, while the dividend to employees and government increased due to growth in revenue. The economic dividend to shareholders also rose due to the increase in the annual dividend paid by Yokohama Rubber.

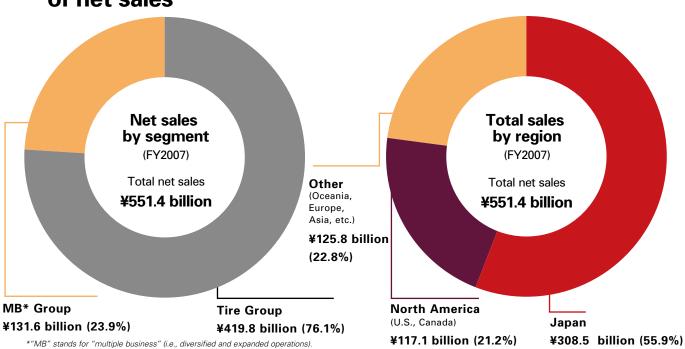
#### Economic dividend to stakeholders

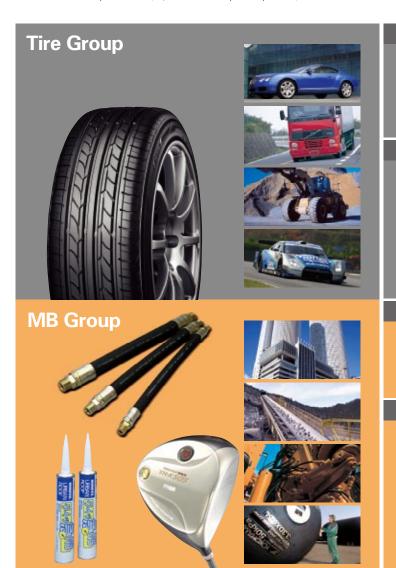
Category of stakeholder	Value (million yen)			
	FY2007	FY2006	Method of calculation	
Business partners*	295,393	266.090	Cost of sales (excluding personnel costs) and selling, general, and administrative expenses (excluding personnel costs)	
Employees*	49.571	48,432	Cost of sales and payroll component of selling, general, and administrative expenses	
Shareholders	4,693	3,356	Payment of dividends according to cash flow statement	
Creditors	3,898	3,247	Interest expense component of non-operating expenses	
Government	5,334	2,734	Corporation income tax, etc.	
Society	32	18	Expenditure contributing to society as estimated by Yokohama Rubber	
Environment	4,315	3,794	Expenditure contributing to the environment as estimated by Yokohama Rubber (see p. 35)	
Internal	16,367	13,007	Net current profit less dividend payments	

<sup>\*</sup>Based on non-consolidated results

# Tires account for 76% and MB products for 24% of net sales

# 56% of net sales in Japan, 44% overseas





#### Segment content

tubes, aluminum wheels, and automotive products for passenger cars, trucks and buses, light trucks, construction and mining equipment, and air craft, etc.

#### **Subsidiaries and Affiliates: 193**

#### 10 manufacturing and sales companies, including

Yokohama Tire Corporation Yokohama Tire Philippines, Inc

Hangzhou Yokohama Tire Co., Ltd., etc.

#### 183 distributors, including

Yokohama Tire Tokyo Hanbai, Co., Ltd. Yokohama Tire Kinki Hanbai Co., Ltd. Yokohama Tire (Canada) Inc., etc.

#### Segment content

Manufacture and distribution of conveyor belts, hoses, pneumatic fenders, marine hoses, bridge rubber bearings, noise- and vibration-proofing products, adhesives, sealants, aerospace products, and PRGR brand golf products.

#### Subsidiaries and affiliates: 40

Subsidiaries and affiliates: 40

11 manufacturing and sales companies, including

SAS Rubber Company

YH America, Inc.

SC Kingflex Corporation, etc.

11 distributors, including

Yokohama Rubber MBE Co., Ltd.

PRGR Co., Ltd., etc.

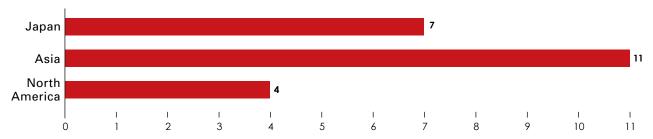
18 other operations, including

Hamagomu Aicom Inc.

Hamagomu Real Estate Co., Ltd., etc.

# 22 manufacturing and sales companies in Japan, Asia, and North America

Number of core manufacturing and sales companies by region



## History

Key developments in business	Key developments in globalization	Key developments in CSR
Established under the name "Yokohama Bulhher		
Yokohama Cable Manufacturing Co., Ltd. and BF		
Goodrich of the United States		
Hiranuma Plant established in Yokohama City, Kanagawa Prefecture		
Yokohama Plant established in Yokohama City,		President Suekichi Nakagawa explains the
Kanagawa Prefecture		"founding spirit"
Mishima Plant established in Mishima City, Shizuoka Prefecture		
Hiratsuka Factory established in Hiratsuka City,		
Kanagawa Prefecture		
		First environmentally sound product developed (pneumatic fender)
Shinshiro Plant established in Shinshiro City, Aichi		
Telecture	Yokohama Tire Corporation established in the U.S.	
Ibaraki Plant established in Higashi-Ibaraki-gun, Ibaraki	,	Environmental Improvement Dept. established
Prefecture		
Onomichi Plant established in Onomichi City, Hiroshima		
Prefecture	2014	
Basic philosophy of "contributing to happiness and		Environmental Conservation Dept. established
affluence through spirited and skillful manufacturing"	, , , , , , , , , , , , , , , , , , , ,	
	Yokohama Tire Philippines, Inc. established in the	
	Philippines	
	Yokohama Rubber (Thailand) Co., Ltd. established in	
	I halland	Mishima Plant is first in the Yokohama Rubber
		Group to be ISO14001 certified
		Launch of DNA eco-tire
	Hangzhou Yokohama Tire Co. Ltd. established in	ISO14001 certification of all eight production site
	-	in Japan completed
"Grand Design" (GD10) announced		
Shinshiro-Minami Plant established in Shinshiro City,		
Aichi Prefecture		
	Yokohama Tire Manufacturing (Thailand) Co.,Ltd.	Action to achieve ISO14001 certification of all
		overseas manufacturing and sales companies
		begins in earnest
	YOKOHAMA Hoses& Coupling (Hangzhou) Co., Ltd.	
	established in China	Cornorate Compliance Pent, established
	established in China Yokohama Rubber (China) Co., Ltd. established in	Corporate Compliance Dept. established
"GD100" new medium-range management plan	established in China	Corporate Compliance Dept. established  Goal of "asserting world-class strengths in
"GD100" new medium-range management plan unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China	· · · · ·
9 9 .	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong	Goal of "asserting world-class strengths in technologies for protecting the environment" announced
9 9 .	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd.	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established
9 9 .	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd.	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established Zero emission target achieved by eight domestic
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established Zero emission target achieved by eight domestic production operations
9 9 .	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd.	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" establishe Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety Management Dept. established
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China  Yokohama India Pvt. Ltd. established in India	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety Management Dept. established YOKOHAMA Forever Forest project launched
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China  Yokohama India Pvt. Ltd. established in India  Yokohama Rubber Latin America Comercio Ltd.	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" established Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety Management Dept. established YOKOHAMA Forever Forest project launched CSR & Environmental Affairs Council, CSR Div., a
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China  Yokohama India Pvt. Ltd. established in India	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" establishe Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety Management Dept. established YOKOHAMA Forever Forest project launched
unveiled	established in China Yokohama Rubber (China) Co., Ltd. established in China Suzhou Yokohama Tire Co., Ltd. and Shandong Yokohama Rubber Industrial Products Co., Ltd. established in China  Yokohama India Pvt. Ltd. established in India  Yokohama Rubber Latin America Comercio Ltd.	Goal of "asserting world-class strengths in technologies for protecting the environment" announced "Yokohama Rubber Code of Conduct" establishe Zero emission target achieved by eight domestic production operations Internal Control Dept. and Health & Safety Management Dept. established YOKOHAMA Forever Forest project launched CSR & Environmental Affairs Council, CSR Div., a CSR & Environmental Affairs Dept. established
	Goodrich of the United States Hiranuma Plant established in Yokohama City, Kanagawa Prefecture Yokohama Plant established in Yokohama City, Kanagawa Prefecture Mie Plant established in Watarai-gun, Mie Prefecture Mishima Plant established in Mishima City, Shizuoka Prefecture Hiratsuka Factory established in Hiratsuka City, Kanagawa Prefecture  Shinshiro Plant established in Shinshiro City, Aichi Prefecture  Ibaraki Plant established in Higashi-Ibaraki-gun, Ibaraki Prefecture Onomichi Plant established in Onomichi City, Hiroshima Prefecture  Basic philosophy of "contributing to happiness and affluence through spirited and skillful manufacturing" adopted  "Grand Design" (GD10) announced Shinshiro-Minami Plant established in Shinshiro City,	Established under the name "Yokohama Rubber Manufacturing" in Uratakashima-cho, Yokohama, Kanagawa Prefecture, as a joint venture between Yokohama Cable Manufacturing Co., Ltd. and BF Goodrich of the United States Hiranuma Plant established in Yokohama City, Kanagawa Prefecture  Yokohama Plant established in Yokohama City, Kanagawa Prefecture Mishima Plant established in Mishima City, Shizuoka Prefecture Hiratsuka Factory established in Hiratsuka City, Kanagawa Prefecture  Shinshiro Plant established in Hiratsuka City, Kanagawa Prefecture  Hiratsuka Factory established in Hiratsuka City, Kanagawa Prefecture  Shinshiro Plant established in Hiratsuka City, Kanagawa Prefecture  Yokohama Tire Corporation established in the U.S.  Ibaraki Plant established in Onomichi City, Hiroshima Prefecture  YH America, Inc. established in U.S.  GTY Tire Company established in U.S.  U.S. tire manufacturer The Mohawk Rubber Company acquired Stake acquired in SC Kingflex Corporation in Taiwan SAS Rubber Company in U.S. established in the Philippines Yokohama Tire Philippines, Inc. established in Thailand  Yokohama Tire Manufacturing (Thailand) Co., Ltd. established in Thailand  "Grand Design" (GD10) announced  Shinshiro-Minami Plant established in Shinshiro City, Aichi Prefecture  Yokohama Tire Manufacturing (Thailand) Co., Ltd. established in Thailand  Yokohama Tire Manufacturing (Thailand) Co., Ltd. established in Thailand  Yokohama HAMATITE (Hangzhou) Co., Ltd. established in China